



SACO GROUPAIR – ALSO FOR YOUR AIRFREIGHT BUSINESS THERE IS A NEUTRAL SOLUTION!

Started as Saco Airfreight GmbH, with own Offices in Hamburg and Kelsterbach (Frankfurt), are we active in the market since 1995 already. Since more than a year now, we are offering services out of Amsterdam and Brussels under the name of SACO GROUPAIR. Because of the merger between Groupair and Saco Airfreight you can now use the experience of many years in the neutral airfreight market, best contacts to the Airlines as well as regular consolidation services. Our Branch in Kelsterbach is running its own X-Ray Machine of Smith Heimann, Dual Scanner 180180. (3000kgs per Piece, width 180cm, height 175cm)



Out of Amsterdam (SPL) and Frankfurt (FRA) we send our Consolidations i.e. to Australia, New

Zealand and South Africa on own build units (BUP) which will not only insure a protected transportation of your customers cargo but also – especially in Australia and New Zealand, much cheaper local charges than on a direct shipment. At the moment you can use our Consol-Services 42-time a week to 28 different Destinations around the world. In addition to this we also offer “fitting” solution for your direct- as well as “back 2 back” – shipments.

For more details as well as contact information please visit our homepage: www.sacogroupair.com

INTERMODAL BRAZIL 2014

This year, the international Transport and Logistics exhibition „Intermodal South America“ opened its doors April 1st-3rd, celebrating its 20th anniversary.



Once again some 50.000 visitors from all around the globe, took the chance to meet and greet and to catch up on the latest

trends, technologies and innovations of today's logistics industry.

Hosting some 360 exhibitors from 20 Countries, the Intermodal is considered as one of the leading venues in this field.

Saco Shipping, once again gladly accepted the invitation of its long-standing business associate and WorldwideAlliance (WWA) Partner "Allink Transportes internationaux" and participated in this years 20th anniversary venue for the 17th time.

Allink as one of the leading Brazilian NVOCC's has been an active exhibitor at the Intermodal with its own large exhibition booth, ever since this logistics show opened its doors for the first time. Right from the beginning, this venue has proven to be a splendid platform to introduce the WWA's extensive LCL service portfolio to a steadily growing clientele.

Recognizing the Intermodal's attraction to a steadily increasing number of attending companies, the WWA decided several years ago to host one of the annual global network conferences during the Intermodal week. Once a Year Sao Paulo has therefore become the chosen stomping location for 22 of the worlds most influential NVOCC's.

All in all this years Intermodal proved once again to be a exceptional venue in many a ways, offering plenty of opportunities to meet old friends, to greet new acquaintances and to discuss the many aspects and facets of this dynamic, ever challenging industry.

THE SACO STAFF

Name: Stefan "Börgie" Bergmann

Position: Supervisor
Australia/New Zealand/
Southern Sea

With SACO since:
01.06.1996



How did I get to work for SACO and what motivates me in my daily duties in the SACO team?

Back then, SACO was looking for a replacement for Doris Grabau, who went on maternity leave.

I was looking for a bit of a vocational change and a new challenge anyway, so I took the job.

Especially the first years with the GM Tanja Reese (now Coleman) who now lives in Australia, were exciting and challenging.

Tanja now works for our agent in Fremantle, and still supports us in case of problems or questions.

Through the continuous growth and related restructures, there are still lots of new things to be experienced and to be taken care of, additionally the contact with a lot of young staff that I like a lot and that keeps me young.

What have I experienced during my time with SACO:

I made a lot of friends with colleagues and clients alike that I don't want to miss anymore.

Legendary events like X-mas or summer parties, jubilees or our annual x-mas tree celebration shouldn't go unmentioned.

However, the cloak of silence should be drawn over many stories like the performances as Santa Claus, which have again become an integral part of our x-mas parties, after my workmate Felix von Wedel (the peaky two of us) and me have revived the old habit.

What spontaneously comes to my mind when I think of SACO:

My second home for almost 18 years...where I feel good and home; where you can exchange thoughts and laughs with your colleague as well as where you can argue and get angry.

My wishes for the future:

That the company continues to stay healthy and successful as it is. That I can keep this position until I retire.....

.... and that I can hopefully win the SACO senior citizen Bingo game against Harald Pahl in 2025.

HELPING THE PHILIPINES

On November, 8th 2013 storm "Haiyan" hit the Philippines with wind speed of partly over 380 kilometers per hour. This heavy storm cost about 10.000 lives and left another approximately 4.3 million people homeless.

Through our very good relations to the Philippines it was pretty soon clear that we wanted to help those people like we did in Thailand after the Tsunami. So we started a collection still in December. In the staff and on our annually Christmas-Tree event we collected money and donations.

Together with the Heinrich Zoder Spedition GmbH and shipping line HMM (Deutschland) GmbH - whom we'd like to thank a lot at this opportunity - a total of 11 boxes with clothing,

food and toys have been stuffed and loaded into our consol to the Philippines.



With the collected money we are supporting the GESM (German European School Manila) project of re-constructing the Sungko Elementary School which had been almost completely destroyed.

Even we know it might just be a drop in the bucket, we are anyway happy to help together with the generous support of our customers and the SACO management to make the future for these kids and families shine a little brighter again.

SACO SEA-FISHING 2014

In 2009 SACO started for its first Sea-Fishing-Event. Starting in Heikendorf we sailed out to the western Baltic. Having a lot of fun we are doing this annually ever since and therefore will celebrate the 5th SACO-Sea-Fishing-Tour this year.

And as every year it will again take place on a Friday, May, 23rd. As only "the early fisherman gets the fish" we are starting from Hamburg-Harburg at 4:30 in the morning or from Hamburg-Niendorf at 05:00. Without a doubt

every participant can also join us at the trawler. We are sailing at 07:00am.

Do you want to join us but have never been asked so far? For the occasion of the 5th SACO-Sea-Fishing-Tour we are giving away five "SACO fishing licenses" with which you can join us onboard and share a nice day on the sea. You just have to send a mail until May, 2nd to Norman.Vogt@saco.de saying why it should necessarily be YOU to go on the trawler with us. The lucky winners will be informed by mail.

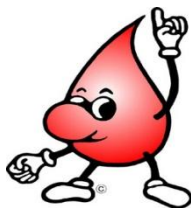


The draw will take place without engagement and exclusion of legal claims.

We are looking forward to many nice and funny applications and wish everyone onboard GOOD FISHING!

SACO DONATES BLOOD

Under this motte 52 staff member of SACO came together on April, 11th in the conference room to donate blood to the DRK (German Red Cross). 42 of the volunteers could donate their blood whereof 37 did it for the first time ever.



A team of doctors and nurses had a lot of work to handle all of them in short time. With application, medical examination, donation and a little snack afterwards it took every volunteer about one hour of time.

Every donor can be sure to have done something meaningful. Blood cannot be bought in a supermarket and cannot be



stowed for a long time. So it is more and more important that donations are on hand regularly. To handle the small stitch, spend some time on the trolley bed to donate half a liter of blood. Every donor gets medical examination and receives information if the blood shows any kind of sicknesses or poor appearances.

Who donated and relaxed in the relaxation area could eat from the buffet be a little more "fearless" for the next donation.

Women can donate blood up to four times a year, men up to six times.

The collected blood donations are not given to victims of accidents in full but also be decomposed into its components. So it can be given to more people such as cancer patients and people with gastroenteric issues.

A second appointment with the DRK has been made already for November, 11th.

Shortnews...**AMENDED IMO-ADDITIONAL
FOR ASIA AND INDIAN SUB.**

Dear valued customers:

Please note that the oceanfreight additional for hazardous cargo from Germany to Asia/Indian Sub. will be adjusted as follows, starting May, 1st 2014:

Class 3, 4.1, 6.1 (PG III), 9 and LQ:

USD 75 per B/L

Class 2, 4.2, 4.3, 5.1, 5.2, 6.1 (PG I + II) and 8:

USD 150 per B/L

PUBLIC HOLIDAYS

Please take note of the national holidays in Germany during the months of April and May 2014.

April, 30th, 2014 – Terminals close at 12pm in Hamburg and Bremen

May, 1st, 2014 – Labor Day

May, 20th, 2014 – Ascension Day

We kindly ask you to deliver in time as per booking confirmations sent to you, if possible even earlier to keep the service running. Late deliveries may not be considered for the booked departure.

... shipping and more!